



Get on by getting on with your supplier

Monday 25th February 2019

Do you have an amazing relationship with all your representatives and suppliers? What strategies do you have of dealing with some suppliers who have a merry-go-round of representatives? How do you mitigate a breakdown in the relationship when your management team are asking you to negotiate harder? What would you like to be able to do more of with your suppliers but perhaps don't have the resource or time?

Fiona Fogden will be talking about this knotty subject and will be canvassing her suppliers in the run-up to this session about what they consider makes for the most fruitful and stress free working relationship. To ensure this a 360 degree view she would also like to invite you to email ffogden@reedsmith.com answers to the questions below, not naming names of any product or representative. If you prefer to remain anonymous then you can use the [form here](#).

Date: Monday, 25th February 2019

Time: 6.15 pm for a 6.30pm start, followed by networking drinks

Venue: Stephenson Harwood LLP, 1 Finsbury Circus, London EC2M 7SH

Cost: £10 to members / non-member £28 (non-member's ticket price includes one year's CLIG membership until March 2020 – currently £18)

To register, email Jessica Leedham (jessica.leedham@shlegal.com) who will confirm your place and will advise you where to send your cheque (payable to "City Legal Information Group" and not "CLIG") for payment.

Please note: No tickets will be issued. Your place at this event will be confirmed by email.

- I am a member of CLIG and enclose a cheque for £10
- I am not a member of CLIG and enclose a cheque for £28

By ticking this box, I confirm that I would like to join City Legal Information Group as a member at no further cost and agree to be contacted by the Membership Secretary with a membership form []

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